

**MINUTES OF THE REGULAR MEETING OF  
COLLIERVILLE INDUSTRIAL DEVELOPMENT BOARD**

Thursday, January 7, 2016

The Collierville Industrial Development Board held a regular advertised public meeting at 11:30am on Thursday, January 7, 2015, in the Administrative Conference Room at Town Hall, located at 500 Poplar View Parkway.

1. **CALL TO ORDER:** Chairman Mark Moody called the meeting to order.
2. **ROLL CALL:** Adam Hamric took the roll. The following members of the Industrial Development Board were present: Mark Moody, Taylor Stamps, Thomas Bergeron, Terry Cochran, John Green, Stuart Brazile, Brandy Thompson, and Sherrie Scardino. Mr. Duncan stated that Ron Lawrence informed him ahead of time that he would be unable to attend.

Also present were IDB Attorney Josh Lawhead, Economic Development Director John Duncan, Mayor Stan Joyner, Vice-Mayor Maureen Fraser, Alderman Tom Allen, Alderman John E. Stamps, Town Administrator James Lewellen, Assistant Town Administrator Josh Suddath, and Sr. Admin Specialist Adam Hamric.

3. **APPROVAL OF MINUTES: October 28, 2015**

Mr. Bergeron made a motion, seconded by Mr. Stamps, to approve the minutes as written for the meeting of the Industrial Development Board on October 28, 2015.

All were in favor, none were opposed. Motion is approved.

4. **BUSINESS ITEMS**

- A. Presentation of the Application submitted by FedEx World Technology Center for consideration of Real and Personal Property Retention PILOT benefits.**

Mr. Duncan provided a brief overview of the scope of the FedEx World Technology Center PILOT request and offered to answer any questions from the Industrial Development Board.

Mr. Cochran asked how many employees were residents of Collierville.

Mr. Duncan explained that the exact amount was unavailable at this time, but had been informed that it was a significant number.

Mr. Moody asked if Shelby County was seeking a fifteen year PILOT.

Mr. Duncan stated that fifteen years is the maximum amount of time Shelby County can offer for a retention PILOT.

Mr. Green inquired about what the State of Tennessee was offering.

Mr. Duncan explained that the State of Tennessee was not involved with this process.

Ms. Scardino questioned if the Industrial Development Board had granted any PILOTs in the past.

Mr. Duncan indicated that several years ago the Industrial Development Board granted a PILOT to Strike King Lure Co.

Mr. Moody noted that a formal retention policy had not been in place until after Strike King Lure Co. approached the Industrial Development Board.

Ms. Scardino remarked that she would like to see the number of FedEx employees that reside in Collierville.

Mr. Stamps noted that the FedEx pilots living in Collierville make a large contribution to the community and could be impacted by this decision.

Mr. Duncan stated that he would find out how many employees at the FedEx World Technology Center facility reside in Collierville.

Mr. Cochran asked if contractual employees were foreign-born and if they rotated out on a three year basis.

Mr. Duncan remarked that because these workers are represented by a third party agency, FedEx did not provide employee information regarding demographics or tenure.

Mr. Green commented that numerous foreign-born FedEx employees had purchased homes in Collierville.

Mr. Duncan explained that FedEx World Technology Center representatives would be in attendance for further discussion at the next Industrial Development Board meeting on Thursday, January 21 from 11:30am to 1:00pm.

Ms. Scardino observed that the Chamber of Commerce board meeting was also at that time.

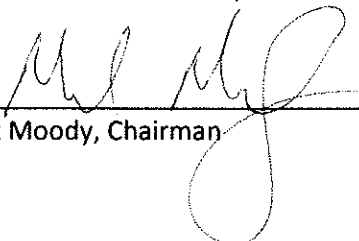
Mr. Duncan noted that while Ms. Scardino and Mr. Cochran would be unable to attend a quorum would be present for the vote. Mr. Duncan also noted that he would update Ms. Scardino and Mr. Cochran before and after the January 21 meeting.

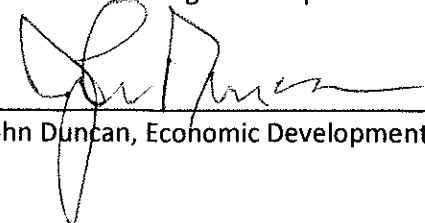
**5. OTHER BUSINESS**

Mr. Duncan presented service awards to Terry Cochran, Taylor Stamps, and Stuart Brazile.

**6. ADJOURNMENT**

With no further business, Chairman Moody adjourned the meeting at 12:05pm.

  
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Mark Moody, Chairman

  
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John Duncan, Economic Development Director