

CONTRACT FOR SERVICES AND/OR PRODUCTS

THIS CONTRACT FOR SERVICES AND/OR PRODUCTS (herein “**Contract**”) is made and entered into this 28th day of May 2013 by and between the TOWN OF COLLIERVILLE, TENNESSEE, a Tennessee municipal corporation, (herein the “**TOWN**”) and CONSOLIDATED PIPE & SUPPLY COMPANY, INC., an Alabama corporation (herein the “**CONTRACTOR**”).

WITNESSETH:

WHEREAS, the TOWN desires to contract with a provider of handheld meter reading devices and maintenance and support services (herein the “**Contract Items**”), and

WHEREAS, the CONTRACTOR has the requisite experience, abilities and resources to perform and/or furnish the foregoing, and

WHEREAS, the CONTRACTOR desires to enter into this Contract as an independent contractor and is ready, willing and able to provide the services and/or furnish the products in accordance with the terms of and subject to the conditions in this Contract.

NOW, THEREFORE, for good and valuable consideration, received or to be received, the sufficiency of which the parties acknowledge, the parties agree as follows:

1.00 SCOPE OF CONTRACT

The CONTRACTOR is to furnish the services and/or products as specified in the Invitation to Bid issued by the TOWN under No. TC 2013-04 “Handheld Meter Reading Devices” (herein the “**Invitation to Bid**”) and any amendments thereto. The Invitation to Bid and any amendments thereto are attached hereto as **Exhibit “A”** and incorporated by reference herein and made a part hereof. Unless otherwise specified herein, the CONTRACTOR is to furnish all materials, tools, equipment, manpower, and consumables necessary to complete the Contract Items.

2.00 TERM OF CONTRACT

2.01 Products Delivery. The CONTRACTOR shall deliver the devices and software and fully perform the Contract Items not later than 30 days from issuance by the TOWN of a Notice to Proceed.

2.02 Service Contract. The period of this Contract shall be for sixty (60) months, beginning following the three-year warranty period on July 1, 2016 and ending on June 30, 2021. Payment for the service and maintenance contract will not begin until the three-year warranty period has ended.

3.00 COMPENSATION

3.01. Amount of Compensation. The CONTRACTOR agrees to provide the services, equipment and products as specified in its bid to the TOWN at the cost specified in said bid and amendments, if any, the bid and any amendments thereto being attached hereto as **Exhibit “B”** and

incorporated by reference herein and made a part hereof. The amount as specified in **Exhibit "B"** may be increased or decreased by the TOWN under Section 4.00 of this Contract ("Additional Services"), through the issuance of an Addendum. Any prices specified in this Contract or an Addendum thereto will remain in effect for the term of this Contract or any extensions thereof.

3.02. Payment of Compensation. All invoices received by the TOWN are payable within thirty (30) days from receipt, provided they have first been approved by the TOWN department that is the beneficiary of the Contract Items, and such department has accepted the Contract Items. The TOWN reserves the right to partially pay any invoice submitted by the CONTRACTOR when requested to do so by the TOWN department that is the beneficiary of the Contract Items. All invoices shall be directed to the Accounts Payable Department, Town of Collierville, 500 Poplar View Parkway, Collierville, Tennessee 38017. In the event any Contract Items are deemed unacceptable, the TOWN'S representative shall notify the CONTRACTOR of the deficiencies in writing and the TOWN may withhold payment until the deficiencies are corrected to the satisfaction of the TOWN, such determination to be made in the sole and absolute discretion of the TOWN. All invoices must clearly indicate the Invitation to Bid number.

4.00 ADDITIONAL SERVICES

In the event the TOWN requests that the CONTRACTOR perform additional services and/or furnish additional products not covered by this Contract, the CONTRACTOR shall perform such additional services after the TOWN and the CONTRACTOR enter into an equitable agreement regarding the additional services and/or products.

5.00 NOTICE TO PROCEED

The CONTRACTOR shall commence to perform and/or furnish the Contract Items called for under this Contract upon the written Notice to Proceed issued by the TOWN.

6.00 CONFLICT OF INTEREST

The CONTRACTOR declares that neither the Mayor, nor any Aldermen, nor any other TOWN official or employee holds a direct or indirect interest in this Contract. The CONTRACTOR pledges that it will notify the TOWN in writing should any TOWN official become either directly or indirectly interested in this Contract. The CONTRACTOR declares that as of the date of this declaration that it has not given or donated or promised to give or donate, either directly or indirectly, to any official or employee of the TOWN, or to pay anyone else for the benefit of any official or employee of the TOWN any sum of money or other thing of value for aid or assistance in obtaining this Contract. The CONTRACTOR further pledges that neither it nor any of its owners, officers or employees will give or donate or promise to give or donate, directly or indirectly, to any official or employee of the TOWN or anyone else for the benefit thereof any sum of money or other thing of value for aid or assistance in obtaining any change order to this Contract.

7.00 COMPLIANCE WITH LAWS

The CONTRACTOR agrees to observe and to comply at all times with all applicable Federal, State, and local laws, ordinances, and regulations in any manner affecting the provision of the Contract Items and to comply with all instructions and orders issued by the TOWN regarding the Contract Items.

8.00 TERMINATION

Upon thirty (30) days written notice, with or without cause, the TOWN may terminate this Contract. Following such termination, the TOWN and the CONTRACTOR shall agree upon an amount of payment for all Contract Items properly performed or furnished prior to the effective date of termination.

9.00 WARRANTY

The CONTRACTOR warrants that the Contract Items, including any equipment and products provided shall: in the case of services (i) conform to all applicable standards of care and practice in effect at the time the service is performed; (ii) be of the highest quality; and (iii) be free from all faults, defects or errors; and in the case of products meet the specifications in the Invitation to Bid. The CONTRACTOR warrants that all equipment and products provided shall be furnished to the TOWN in good and working condition. If the CONTRACTOR is notified in writing by the TOWN of any faulty Contract Items furnished by the CONTRACTOR, the CONTRACTOR shall, at the TOWN'S option, either: (i) perform again the relevant Contract Items to correct such fault, defect or error, at no additional cost to the TOWN; or (ii) refund to the TOWN the charge paid by the TOWN which is attributable to such portions of the faulty, defective or erroneous Contract Items, including any costs for re-provision of the relevant Contract Items by other contractors. The CONTRACTOR warrants that all products provided by the CONTRACTOR shall be merchantable, be fit for the purpose intended and shall meet the specifications of the Invitation to Bid. The CONTRACTOR shall be liable for secondary, incidental or consequential damages of any nature resulting from any work performed under this Contract.

10.00 FORCE MAJEURE

The obligations of CONTRACTOR hereunder are subject to and shall be excused in the event of riots, wars, and Acts of God.

11.00 INSURANCE

11.01. Comprehensive General Liability Insurance. The CONTRACTOR, at its own expense, shall keep in force and at all times maintain during the term of this Contract Comprehensive General Liability Insurance issued by a responsible insurance company and in a form acceptable to the TOWN, coverage for CONTRACTOR on an occurrence basis against claims for bodily injury, death or property damage with combined single limits of not less than One Million Dollars (\$1,000,000) for Bodily Injury and Property Damage.

11.02. [Omitted].

11.03. Workers' Compensation Coverage. The CONTRACTOR, at its own expense, shall keep in force and at all times maintain during the term of this Contract full and complete Workers' Compensation Coverage as required by State of Tennessee law.

11.04. [Omitted].

11.05. Certificates of Insurance. The CONTRACTOR shall provide the TOWN with Certificates of Insurance on all the policies of insurance and renewals thereof in forms acceptable to the TOWN. Said Comprehensive General Liability policy shall provide that the TOWN be an additional insured. The TOWN shall be notified in writing of any reduction, cancellation or substantial change of said policy or policies at least thirty (30) days prior to the effective date of said action. All insurance policies shall be issued by responsible companies who are acceptable to the TOWN and licensed and authorized to do business under the laws of the State of Tennessee.

12.00 CLAIMS, LIABILITY AND INDEMNITY

The CONTRACTOR shall assume all risk in connection with the performance of this Contract, and shall be liable for any damages to persons or property resulting from the negligent or willful acts, errors, or omissions of the CONTRACTOR, its agents, servants, and/or employees in connection with the prosecution and completion of the Contract Items covered by this Contract. The CONTRACTOR agrees that it will indemnify and hold the TOWN and its employees harmless from all claims of any type and for any expenses and costs including attorney's fees and court costs which may be incurred by the TOWN arising from the negligent or willful acts, errors, or omissions of the CONTRACTOR, its agents, servants and/or employees in the performance of this Contract, and the CONTRACTOR will carry sufficient general liability insurance to provide the above indemnification. The indemnities set forth herein shall survive the expiration or termination of this Contract.

13.00 ATTORNEY'S FEES

If any legal action or other proceeding is brought for the enforcement of this Contract or because of any alleged dispute, breach, default, or misrepresentation in connection with any provisions of the Contract and the TOWN is successful therein, the TOWN shall be entitled to recover from the CONTRACTOR reasonable attorney's fees, court costs and all expenses even if not taxable or assessable as court costs (including, without limitation, all such fees, costs and expenses incident to appeal) incurred in that action or proceeding in addition to any other relief to which the TOWN may be entitled.

14.00 EQUAL EMPLOYMENT OPPORTUNITY

14.01. Non-discrimination. In carrying out the Contract Items under this Contract, the CONTRACTOR shall not discriminate against any employee or applicant for employment because of race, creed, color, national origin or sex. The CONTRACTOR shall take affirmative action to ensure that applicants are employed, and that employees are treated during employment, without regard to their race, creed, color, national origin or sex. Such action shall include, but not be limited to, the following: employing; upgrading; demoting; transferring; recruiting or paying recruitment compensation; and selecting for training, including apprenticeships.

14.02. Posting and Advertising. The CONTRACTOR agrees to post in conspicuous spaces available to employees and applicants for employment a notice setting forth the provisions of the non-discrimination clause contained in Paragraph 14.01 hereinabove. The CONTRACTOR shall, in all solicitations or advertisements for employees placed by, or on behalf of, the CONTRACTOR, state that all qualified applicants shall receive consideration for employment without regard to race, creed, color, national origin or sex. The CONTRACTOR shall incorporate the foregoing requirements of this Paragraph 14.02 in all subcontracts, if any, for services or products covered by this Contract.

15.00 TRANSFER, ASSIGNMENT OR SUBLETTING

This Contract shall not be transferred or assigned or sublet without prior written consent of the TOWN.

16.00 SAFETY MEASURES

The CONTRACTOR shall take all necessary precautions for the safety of the TOWN'S and CONTRACTOR'S employees and the general public and shall erect and properly maintain at all times all necessary vehicular and facility safeguards for the protection of workmen and the public. If necessary, the CONTRACTOR shall post signs warning against hazards in and around the site where the CONTRACTOR is furnishing Contract Items.

17.00 FAMILIARITY WITH THE CONTRACT ITEMS

The CONTRACTOR, by executing this Contract, acknowledges full understanding of the extent and character of the Contract Items required and the conditions surrounding the provision thereof. The TOWN will not be responsible for any alleged misunderstanding of the Contract Items to be furnished or completed, or any misunderstanding of conditions surrounding the performance thereof. It is understood that the execution of this Contract by the CONTRACTOR serves as the CONTRACTOR'S stated commitment to fulfill all the conditions referred to in this Contract.

18.00 ENTIRE AGREEMENT

This Contract and all exhibits hereto constitute the entire agreement and understanding between the parties relating to the subject matter herein and shall not be modified, altered, changed or amended unless in writing and signed on behalf of the parties. Each and every modification and amendment of this Contract must be in writing and signed by all of the parties hereto. Each and every waiver of any covenant, representation, warranty, or other provision of this Contract must be in writing and signed by each party whose interest is adversely affected by such waiver. No waiver granted in any one instance shall be construed as a continuing waiver applicable in any other instance.

19.00 PERMITS, LICENSES AND CERTIFICATES

The CONTRACTOR is to procure all permits, licenses, and certificates, or any such approvals of plans or specifications as may be required by federal, state and local laws, ordinances, rules, and regulations, for the proper execution and completion of the Contract Items under this Contract.

20.00 FIRE, THEFT, LOSS

The CONTRACTOR is responsible for all damage or loss by fire, theft or otherwise to materials, tools, equipment, and consumables left on TOWN property by the CONTRACTOR.

21.00 CONTRACTING AUTHORITY

The persons executing this Contract on behalf of the TOWN and the CONTRACTOR hereby personally represent and warrant to all other parties that they have been duly authorized to execute and deliver this Contract.

22.00 GOVERNING LAW

This Contract is being executed and delivered and is intended to be performed in the State of Tennessee, and the laws (without regard to principles or conflicts of law) of such state, and of the United States of America shall govern the rights and duties of the parties hereto in the validity, construction, enforcement and interpretation hereof. Any litigation brought with respect to this Contract shall be brought in a court of competent jurisdiction in Shelby County, Tennessee and the CONTRACTOR hereby consents to the jurisdiction of such courts.

23.00 OPPORTUNITY FOR REVIEW

Each party has received and had the opportunity to review this Contract, and each party has had the opportunity, whether exercised or not, to have each respective party's attorneys review this Contract; and, accordingly, the normal rule of construction to the effect that any ambiguities are resolved against the drafting party shall not be employed in the interpretation of this Contract.

24.00 SECTION HEADINGS

The section headings contained in this Contract are for convenience of reference purposes only and are not intended to qualify the meaning of any section and shall not affect the interpretation of this Contract.

25.00 NOTICES

All notices, demands, and requests required or permitted by this Contract shall be in writing and shall be sent by facsimile transmission, air or other courier, or hand delivery as follows:

- (i) To: Town of Collierville
500 Poplar View Parkway
Collierville, TN 38017
Facsimile: (901) 457-2207

(ii) To: Consolidated Pipe & Supply Company, Inc.
190 Mann Dr.
Piperton, TN 38017
Facsimile: (901) 850-3201

Any notice, demand, or request sent by facsimile transmission shall be deemed given for all purposes under this Contract when properly transmitted by telecommunication device. Any notice, demand, or request which is hand delivered or sent by air or other courier shall be deemed given for all purposes under this Contract when received.

Any party to this Contract may change such party's address and/or telecopier number for the purpose of notices, demands and requests required or permitted under this Contract by providing written notice of such change of address to all of the parties, which change of address shall only be effective when notice of the change is actually received by the party who thereafter sends any notice, demand or request.

26.00 SEVERABILITY

If any provision of this Contract is held to be unlawful, invalid or unenforceable under present or future laws effective during the terms hereof, such provision shall be fully severable and this Contract shall be construed and enforced as if such unlawful, invalid, or unenforceable provision were not contained herein by its severance herefrom. In addition, in lieu of such unlawful, invalid or unenforceable provision, there shall be added automatically as a part hereof a provision as similar in terms to such unlawful, invalid, or unenforceable provisions as may be possible and may be lawful, valid or enforceable. Furthermore, if any provision of this Contract is capable of two constructions, one of which would render the provision void and the other which would render the provision valid, then the provision shall have the meaning which renders it valid.

27.00 NO CONSENT TO BREACH

No consent or waiver, express or implied, by any party to this Contract to or of any breach or default by the other party to this Contract in the performance by such other party of its obligations hereunder shall be deemed or construed to be a consent or waiver to or of any other breach or default of the same or any other obligations hereunder. Failure on the part of any party to this Contract to complain of any act or failure to act of any other party to this Contract, or to declare such party in default, irrespective of how long such failure continues, shall not constitute a waiver by the non-defaulting party of its rights hereunder.

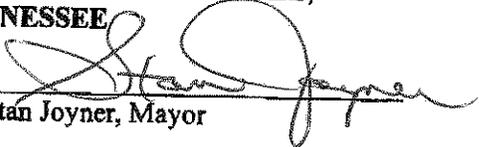
28.00 OTHER INSTRUMENTS

The parties shall execute and deliver all other appropriate supplemental agreements and other instruments and take any other action necessary to make this Contract fully and legally effective, binding and enforceable as between the parties and as against third parties.

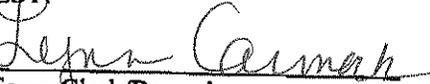
[Signatures to follow on next page]

WITNESS THE DUE EXECUTION HEREOF.

TOWN OF COLLIERVILLE,
TENNESSEE

By: 
Stan Joyner, Mayor

ATTEST:

By: 
Town Clerk/Recorder

APPROVED AS TO FORM AND
CONTENT:

Director of General Services

CONSOLIDATED PIPE & SUPPLY
COMPANY, INC.

By: 

Its: Level 1 Admin. Negative

CONTRACTOR's Mailing Address:
190 Mann Dr.
Piperton, TN 38017

CONTRACTOR's Telephone Number:
(901) 850-3200

CONTRACTOR's Facsimile Number:
(901) 850-3201

EXHIBIT "A"

Invitation to Bid No. TC 2013-04

TOWN OF COLLIERVILLE

GENERAL SERVICES DEPARTMENT
500 POPLAR VIEW PARKWAY
COLLIERVILLE, TENNESSEE 38017

Stan Joyner, Mayor
James H. Lewellen, Town Administrator
Jane Bevill, Finance Director
Derek Honeycutt, Director of General Services
Mandy Bajusz, Purchasing Agent



INVITATION TO BID

BID DESCRIPTION: HANDHELD METER READING DEVICES

BID NUMBER: TC2013-04

DUE DATE: No Later Than

2:00:00 P.M.
(Local Time)

WEDNESDAY
(Day)

MARCH 27, 2013
(Date)

**SEALED BID No. TC2013-04
DUE DATE: 03-27-2013**

TABLE OF CONTENTS

LEGAL NOTICE TO BIDDERS	SECTION I
GENERAL TERMS AND CONDITIONS	SECTION II
DETAILED REQUIREMENTS / SPECIFICATIONS	SECTION III
BID RESPONSE FORM	SECTION IV
TITLE VI	SECTION V
VENDOR LIST	SECTION VI
REFERENCES LIST	SECTION VII
CONTRACT FOR SERVICES AND/OR PRODUCTS	SECTION VIII
TOWN OF COLLIERVILLE BID ENVELOPE	ATTACHMENT

SEALED BID No. TC2013-04
DUE DATE: 03-27-2013



TOWN OF COLLIERVILLE
GENERAL SERVICES DEPARTMENT
500 POPLAR VIEW PARKWAY
COLLIERVILLE, TENNESSEE 38017

SECTION I

LEGAL NOTICE TO BIDDER(S)

LEGAL NOTICE TO BIDDERS

The Town of Collierville Purchasing Division is requesting sealed bids on the following items:

BID # TC2013-04 “HANDHELD METER READING DEVICES”

Complete bid packages are available from the Purchasing Division, 500 Poplar View Parkway, Collierville, TN 38017, Monday through Friday, 8 a.m. to 5 p.m. Interested parties may visit the Purchasing Division’s Bid and RFP webpage at <http://www.collierville.com/general-services-departments-97/bids-rfps> for further solicitation information and to obtain the project’s official bid/RFP distribution form by clicking on the bid/RFP/RFSOQ number. The completed distribution form should be returned by facsimile request at 901-457-2258; or by email to tocpurchasing@ci.collierville.tn.us.

Please Note: As a part of doing business with the Town of Collierville, Tennessee, each individual, company or organization is required to obtain a Vendor Number to reference when requesting a copy of any bid. The Vendor will also be required to reference its Vendor Number on the Bid Response Form.

**The Vendor Number may be obtained by accessing the Town’s vendor registration site and registering as a Town of Collierville vendor at <http://tocpurchasing.collierville.com/bso>. If you are a registered vendor of the Town of Collierville, but have forgotten or misplaced your vendor number, please visit <http://www.collierville.com/general-services-departments-97/bids-rfps> and click on the “Vendor Information” link on the right hand side of the page. If you have any questions regarding the Vendor Number, please call the Purchasing Division at (901) 457-2261.*

Deadline for sealed bids, submitted to the Purchasing Division, 500 Poplar View Parkway, Collierville, TN 38017, is Wednesday, **March 27, 2013 2:00:00 p.m. (local time)**. The bids will then or soon thereafter be publicly opened and read aloud in the Town Board Chambers at 500 Poplar View Parkway, Collierville, Tennessee.

Bid packages must be clearly marked on the outside of the provided opaque Town of Collierville—Official Bid Envelope: **TC2013-04 – “HANDHELD METER READING DEVICES”**

The Town of Collierville reserves the right to reject any and all bids, accept bids in part or whole, waive defects, informalities or minor irregularities in bids or bid process and to make bid awards, as deemed, to be in its best interest.

During the competitive bid process, Bidders are instructed not to contact the employees of the using departments concerning this Bid Request. **The ONLY official position of the Town is that position which is stated in writing and issued by the Purchasing Division.** No other means of communication, whether written or oral, shall be construed as a formal or official response statement.

Respectfully,
Derek Honeycutt
Director of General Services

SEALED BID No. TC2013-04
DUE DATE: 03-27-2013



TOWN OF COLLIERVILLE
GENERAL SERVICES DEPARTMENT
500 POPLAR VIEW PARKWAY
COLLIERVILLE, TENNESSEE 38017

SECTION II

GENERAL TERMS, CONDITIONS & INSTRUCTIONS

**TOWN OF COLLIERVILLE, PURCHASING DIVISION
500 POPLAR VIEW PARKWAY
COLLIERVILLE, TN 38017
PHONE: (901) 457-2253**

The following terms, conditions, and instructions are included in and become a part of this Bid Request.

1.0 PREPARATION OF BIDS:

- 1.1 **In order to maintain accurate data on each vendor receiving an Invitation to Bid, it is requested that the vendor receiving an invitation, but not wishing to bid, complete and return the attached NO BID REPLY FORM which is part of this section (Refer to page 8 of 8). This information will not preclude receipt of future invitations unless the vendor requests that the firm's name be removed from the Town's Vendor Database or the vendor does not return either this form or a bonafide bid.**

Repeated failure to comply with this request shall be cause for removal of the vendor's name from the vendor database.

- 1.2 All information requested of the vendor shall be entered in the appropriate spaces throughout the bid documents. Failure to provide the appropriate information SHALL be just cause for rejection of the bid.
- 1.3 All information shall be entered in ink or typewritten. Mistakes may be crossed out and correction inserted before submission of your bid. The person signing the bid shall initial correction in ink.
- 1.4 Corrections and/or modifications received after the designated bid opening time will not be accepted.
- 1.5 An authorized officer, employee or agent of the bidder shall sign all bids.

2.0 BID SUBMITTAL INFORMATION:

- 2.1 The bid response document and the other documents contained in this bid packet are legal documents; if the bidder does not understand any of them, the bidder should consult with its attorney. Only the document forms in this bid packet may be used.
- 2.2 A bid shall be invalid if the bidder fails to deposit it in the designated location prior to the time and date for receipt of bids as indicated in the Legal Notice to Bidder(s). The Town will not consider any bid received at the Town's designated location for the bid opening after the exact time specific for receipt. The Town reserves the right to consider bids determined by the Town, in the Town's sole discretion, to have been received late due to mishandling by the Town after receipt of the bid and prior to any award.
- 2.3 A bidder may modify or withdraw a bid by an appropriate document executed and delivered to the Purchasing Division at any time prior to the opening of bids.
- 2.4 **Please Note:** As a part of doing business with the Town of Collierville, Tennessee, each individual, company or organization is required to obtain a Vendor Number to reference when submitting a Bid Response Form. The Vendor Number may be obtained by accessing the Town's vendor registration site and registering as a Town of Collierville vendor at <http://tocpurchasing.collierville.com/bsv>. If you have any questions regarding the Vendor Number, please call the Purchasing Division at (901) 457-2261.
- 2.5 Submit bids (1) in a Town of Collierville Official Bid Envelope with your company's name and address, (2) the Town of Collierville sealed bid number and project title and (3) closing time and due date of bid.

- 2.6 The Town is not responsible for delays occasioned by the U.S. Postal Service or any other means of delivery employed by the bidder. Similarly, the Town is not responsible for, and will not open, any bid responses that are received later than the date and time stated within this bid packet.
- 2.7 All bid responses must be received and time stamped on or before the required bid opening time (local time, 00:00:00) at which time or soon thereafter all bids will be publicly opened and read aloud. Late bids will not be considered.

3.0 CRITERIA OF AWARD:

- 3.1 The Town reserves the rights: (1) to award bids/contracts received on the basis of individual items, or groups of items or on the entire list of items, (2) to reject any or all bids, accept bids in part or whole, (3) waive defects, informalities or minor irregularities in bids or bid process and (4) to award the bid/contract that is deemed, to be in the best value (most advantageous to the Town) as determined by some or all of the following:
 - 3.1.1 Prices offered.
 - 3.1.2 Quality of product/service offered.
 - 3.1.3 General reputation and performance capabilities of the bidder.
 - 3.1.4 Conformity with specifications herein.
 - 3.1.5 Delivery and/or installation schedule.
 - 3.1.6 Location and availability of service and/or repair facilities, personnel and parts.
 - 3.1.7 Suitability for intended use.
 - 3.1.8 Responses to provided references.
 - 3.1.9 Payment terms/discounts offered.
 - 3.1.10 Demonstrations provided, if required.
 - 3.1.11 Ability to meet contract requirements such as warranty provisions, insurance requirements, bonding requirements, etc.
- 3.2 Town of Collierville reserves the right to purchase any or all items in this bid off the current State of Tennessee Statewide Contract, if it is considered by the Director of General Services to be in the best interest of the Town.
- 3.3 In case of one or more identical bids, the winning bidder will be determined by placing in a hat sheets of paper bearing, respectively, the names of the bidders submitting identical bids, with a representative of the Town drawing one piece of paper, and the name of the bidder thereon shall be the successful bidder.
- 3.4 The award of this bid to the successful bidder shall be governed by the laws of the State of Tennessee.

4.0 SPECIFICATIONS:

- 4.1 The specifications given in Section III are not intentionally written around any one manufacturer and are for the purpose of indicating general size, type, and description of the equipment needed.
- 4.2 The Town hereby reserves the right to approve as an equal, or to reject as not being equal, any item the bidder proposed to furnish which contains minor variations from specification requirements but may comply substantially therewith. Items exceeding specifications will be considered as meeting specifications.
- 4.3 The bidder shall abide by and comply with the true intent of the specifications and not take advantage of any unintentional error or omission, but shall fully complete every part as the true intent and meaning of the specifications.
- 4.4 Changes to the bid specifications are not valid unless authorized in writing by the Town of Collierville Purchasing Division by means of an addendum.

- 4.5 During the competitive bid process, Bidders are instructed not to contact the employees of the using departments concerning this Bid Request. **The ONLY official position of the Town is that position which is stated in writing and issued by the Purchasing Division.** No other means of communication, whether written or oral, shall be construed as a formal or official response statement.

5.0 PRICING AND PAYMENT TERMS:

- 5.1 Prompt payment discounts will be taken into consideration in determining the award. However, an offer of a payment discount must allow a reasonable period of not less than thirty (30) days in order to be included in evaluation of bid pricing. Payment discounts restricted to payment in twenty-nine (29) days or less will not be considered in evaluating bids, as such a short time imposes an unreasonable burden for processing a payment, and the Town cannot be assured that timely action will be taken. A bid offering a payment discount in a period of less than thirty (30) days will be evaluated as a bid without a payment discount offer. Should this bidder obtain an award by reason of their gross price, the Town will hold the offer of payment discount and would make every effort to obtain the discount even if extraordinary action is necessary.
- 5.2 The Town reserves the right to accept any prompt payment discount offered by the successful bidder, however, time will be computed from date of receipt of correct invoice or receipt and acceptance of the shipment, whichever is later.
- 5.3 All prices shall be valid for a minimum of sixty (60) days from the bid opening date unless otherwise indicated in the bid request.
- 5.4 If there is a discrepancy between unit price and its extension, unit price shall prevail.
- 5.5 Prices will be considered as net if no cash discount is shown.

6.0 DELIVERY:

- 6.1 All deliveries shall be F.O.B. Collierville, Tennessee location in place/inside. Unless otherwise specified in the Invitation to Bid, all prices quoted by the bidder must be F.O.B. Collierville, Tennessee with all delivery, handling, surcharges and other charges included in the bid price. Failure to do so may cause rejection of bid. The Town will not pay any additional surcharges relative to this bid number.
- 6.2 The successful bidder shall not be responsible for failure to deliver materials or render services due to acts of God.
- 6.3 Time of delivery shall be stated as the number of calendar days following receipt of the order by the awarded vendor to receipt and acceptance of the goods or services by the Town.
- 6.4 Should deliveries not be made on time as outlined in the successful bidder's response sheet, then the Town has the authority to cancel any and all orders issued under this bid.

7.0 LIABILITIES:

- 7.1 The vendor shall hold the Town, its officers, agents, servants, and employees harmless from liability of any nature or kind because of use of any copyrighted, or uncopyrighted composition, secret process, patented or unpatented invention under this bid, and agrees to defend, at its own expense, any and all action brought against the Town because of the unauthorized use of such articles.

8.0 GRATUITIES:

- 8.1 Town of Collierville may, by written notice to the Bidder, cancel any contract and/or purchase order resulting from the bid without liability if it is determined by the Town that gratuities, in the form of

entertainment, gifts, or otherwise, were offered or given by the Bidder, or any agent or representative of the Bidder, to any officials or employee of the Town with a view toward securing a contract or securing favorable treatment with respect to the award, or the making of any determination with respect to the performing of such a contract. In the event the contract and/or purchase order is cancelled by the Town pursuant to this provision, the Town shall be entitled, in addition to any other rights and remedies, to recover or with hold the amount of the cost incurred by the Bidder in providing such gratuities.

9.0 SAMPLES:

- 9.1 Samples of items, when required, shall be furnished free of cost to the Town.
- 9.2 Samples of items selected may be retained for future comparison.
- 9.3 Samples that are not destroyed by testing, or that are not retained for future comparison will be returned upon request at the bidder's expense.

10.0 CONFLICT OF INTEREST:

- 10.1 No part of the total contract and/or purchase order amount resulting from this bid shall be paid directly or indirectly to any official or employee of the Town of Collierville, Tennessee as wages, compensation, or gifts in exchange for acting as official, agent, employee, subcontractor, or consultant to the bidder in connection with any work contemplated or performed relative to this bid.

11.0 TAXES:

- 11.1 The bidder shall not include any sales, use or federal excise tax to be collected from the Town since the Town is tax exempt.
- 11.2 Tax exemption certificates will be furnished upon request.

12.0 BRAND NAMES:

- 12.1 Brand names and number, when used, are for reference to indicate the character or quality desired.
- 12.2 When brand, number, or level of quality is not stated by the bidder, it is understood the offer is exactly as specified.
- 12.3 Any items other than those brands specified in the bid specifications must be equivalent as to function, basic design, type and quality of materials, method of construction, and any required dimensions.

13.0 DEFAULT BY BIDDER:

- 13.1 In case of default by the bidder, the Town may procure the articles or services from other sources and may deduct from any monies due, or that may thereafter become due to the vendor, the difference between the price named in the contract or purchase order and actual cost thereof to the Town. Prices paid by the Town shall be considered the prevailing market price at the time such purchase is made. Periods of performance may be extended if the facts as to the cause of delay justify such extension in the opinion of the Town.

14.0 BID BONDS AND INSURANCE:

- 14.1 When required, Bid Bonds may be submitted in the form of a Bid Bond or a Cashier's Check in the amount required.

14.2 When required, bidders must supply certificate of insurance or bonds through a company that is authorized to do business in the State of Tennessee.

15.0 THIRD PARTY ASSIGNMENT:

15.1 There shall be no assignments, whatsoever to third parties (financial, etc.) unless expressly agreed to by the Town of Collierville in a separate written agreement. Any assignment or attempted assignment, of any nature to third parties, without consent of the Town, shall be cause for termination of the contract at the options of the Town.

16.0 LIEU, CLAIMS OR ENCUMBRANCE:

16.1 The vendor, by bidding their requirements and if they become the successful bidder, agree that all goods and materials are free of any lieu, claim or encumbrance.

17.0 DOCUMENTS INCLUDED IN CONTRACTS:

17.1 The specifications, terms / conditions and detailed requirements shall become a part of any contract agreement and / or purchase order that result from this bid.

18.0 INSPECTION:

18.1 When the Town deems it necessary to inspect shipments, it may do so. Should the inspection reveal that the shipment is not as per the specifications, then the Town has the privilege to return said items at the supplier's expense.

19.0 PURCHASES FROM STATE OF TENNESSEE CONTRACTS:

19.1 The Town reserves the right to purchase item(s) in this bid off the State of Tennessee Contract or other governmental agency contract if it is considered in the best interest of the Town.

20.0 DISCLOSURE OF CONFIDENTIAL OR PROPRIETARY INFORMATION:

20.1 Bidders are advised that T.C.A. 10-7-503(a) mandates that all State, County and Municipal records shall, all times during business hours, be available for personal inspection by any citizen of Tennessee. Any information which is identified in a bid response as proprietary or confidential is therefore subject to inspection and the Town of Collierville assumes no liability for any information so identified and divulged pursuant to a request under T.C.A. 10-7-503(a).

20.2 Once the bids have been opened by the Director of General Services or his/her designated representative, they may be inspected by the public and copies available to bidders only in the Office of Purchasing, 500 Poplar View Parkway, Collierville, Tennessee. Copies made for other parties than the bidders will incur a duplication fee to be collected immediately upon receiving the requested copies.

21.0 TITLE VI INFORMATION:

21.1 The Town does not discriminate on the basis of race, color, national origin, age, sex, or disability in its hiring and employment practices, or in admission to, access to, or operation of its programs, services, and activities pursuant to Title VI or the Civil Rights Act of 1964 (42 U.S.C. 200d) and the Americans with Disabilities Act of 1990, Pub. L.101-336.

22.0 COLLUSION:

22.1 Bidders, by submitting a signed bid or proposal, certify that the accompanying bid or proposal is not the result of, or affected by, any unlawful act of collusion with any other person or company engaged

in the same line of business or commerce, or any other fraudulent act punishable under Tennessee or United States law.

23.0 BID PROTEST:

23.1 Any protest concerning the award of this bid shall be decided by the Director of General Services. Protest shall be made in writing to the Office of Purchasing and shall be filed within 10 days of issuance of award notification. A protest is considered filed when received by the Office of Purchasing. The written protest shall include the name and address of the protestor, identification of the procurement, a statement of the specific reasons for the protest and supporting exhibits. The Office of Purchasing will respond to the written protest within seven days. The Director of General Services' decision relative to the protest shall be final.

24.0 AVAILABILITY OF APPROPRIATED FUNDS:

24.1 The bidder hereto agrees that any and all payments due from the Town, as required under the terms of this agreement, are contingent upon the availability of Appropriated Funds.

25.0 BID WITHDRAWAL:

25.1 At any time up to the hour and date set for opening of bids, a bidder may withdraw his/her bid. Such withdrawal must be in writing and sent to the Director of General Services at the address set forth herein, delivered in person. Such withdrawal shall be effective only upon receipt by the Director of General Services and will not preclude the submission of another bid by such bidder to the hour and date set for the opening of bids.

25.2 After the scheduled time for opening of bids, no bidder will be permitted to withdraw his/her bid.

26.0 TIE BID:

26.1 In case of one or more identical bids, the winning bidder will be determined by placing in a hat sheets of paper bearing, respectively, the names of the bidders submitting identical bids, with a representative of the Town drawing one piece of paper, and the name of the bidder thereon shall be the successful bidder.

27.0 QUESTIONS AND INQUIRES:

27.1 Any concerns with this invitation to bid should be addressed to Mandy Bajusz, Purchasing Agent, telephone number (901) 457-2261, FAX number (901) 457-2258, Monday through Friday, 8:30 A.M. to 4:30 P.M.

27.2 Any matter of this bid package that requires explanation or interpretation must be inquired into by the Bidder in writing at least three days (excluding weekends and holidays) prior to the time set for the Bid Opening. Fax all questions to the Buyer, Lori Bryant, in the Purchasing Division at (901) 457-2258. All questions will be responded to in the form of written addenda to all Bidders. All addenda that you receive shall become a part of the contract documents.

27.3 No addenda will be issued later than three (3) business days prior to the date for receipt of bids except an addendum withdrawing the request for bids or one which includes a revised date for receipt of bids.

TO OUR SUPPLIERS: Please take a few minutes to complete this form and return it if you are submitting a “No Bid” response.

STATEMENT OF NO BID

We ask that you place an “X” on the appropriate blank that corresponds with your company’s “No Bid” response.

- 1. _____ Specifications too “tight”, i.e. geared toward one (1) brand or manufacturer only. (Briefly explain below.)
- 2. _____ Specifications are unclear. (Briefly explain below)
- 3. _____ We are unable to meet specifications.
- 4. _____ Insufficient time to respond to the Invitation to Bid. (Briefly explain below if fault of Town)
- 5. _____ Our schedule would not permit us to perform within the required time.
- 6. _____ We are unable to meet bond requirements.
- 7. _____ We are unable to meet insurance requirements.
- 8. _____ We do not offer this product or service.
- 9. _____ Remove us from your bidders list for this particular commodity or service.
- 10. _____ Please keep our name on your bidders list for future reference.
- 11. _____ Other (specify below)

FURTHER REMARKS: (e.g., name change, address, phone or Fax change)

COMPANY NAME: _____

DATE: _____ **TIME:** _____

NAME: _____ **TITLE:** _____

SIGNATURE: _____

SEALED BID No. TC2013-04
DUE DATE: 03-27-2013



TOWN OF COLLIERVILLE
GENERAL SERVICES DEPARTMENT
500 POPLAR VIEW PARKWAY
COLLIERVILLE, TENNESSEE 38017

SECTION III

DETAILED REQUIREMENTS / SPECIFICATIONS

**TOWN OF COLLIERVILLE, PURCHASING DIVISION
500 POPLAR VIEW PARKWAY
COLLIERVILLE, TN 38017
PHONE: (901) 457-2253**

1. SCOPE OF WORK

The Town of Collierville is seeking bids for the purchase of handheld meter reading equipment, including handheld devices, software, installation, training, and on-going maintenance and support services. The Town is considering conversion to AMR (Automatic Meter Reading) in portions of the Town, and will require bids on systems for both Manual Read and AMR-capable.

2. SUBMISSION OF BID DOCUMENTS

The Bid, with attachments, must be placed in the supplied Town of Collierville bid envelope, sealed and delivered to the Town of Collierville. The envelope containing the Bid and attachments must be plainly marked with the following information to-wit:

- (1) The Bidder's name and Address,
- (2) Due Date of Bid package,
- (3) Project Title.

The following items **SHALL** be returned in the bid package for consideration: **(Failure to provide appropriate information SHALL be just cause for rejection of the bid.)**

- (1) Comply and Exception, Section III**
- (2) Bid Response Form, Section IV**
- (3) Title VI Form, Section V (Optional)**
- (4) Reference Sheet, Section VII**
- (5) Minimum Hardware Specifications Required**
- (6) Warranty Statement**

The Town requests that all bid documents be submitted to the Town of Collierville General Services Department, 500 Poplar View Parkway, Collierville, TN 38017 no later than 2:00:00 P.M. (local time) on Wednesday, March 27, 2013.

One (1) set of complete descriptive literature shall be furnished with bid. (Failure to provide appropriate information SHALL be just cause for rejection of the bid.)

3. BASIS OF AWARD

To ensure continuity of installation and follow-up service, one award shall be made to the bidder deemed by the Board of Mayor and Aldermen to be the best value (most advantageous to the Town) as determined by delivery and/or installation schedule, general reputation and performance capabilities of the bidder, and responses to provided references, among other factors. Please see Section II, item 3.1 for additional criteria.

4. VARIATIONS

Any additions, deletions or variations from the following specifications/requirements must be noted. Any parts not specifically mentioned which are necessary for the handheld meter reading equipment and software to be complete and ready for use or which are normally furnished as standard parts shall be furnished by the successful bidder and shall conform in strength, quality and workmanship to the accepted standards of the industry.

5. QUALITY

All equipment shall conform to industry standards to be of the highest quality and reliability. All materials shall be new (not refurbished) and shall be the best of their respective kinds, free of corrosion, scratches, indentations or other such defects at the time of system acceptance.

6. SPECIFICATIONS

6.1. Software

6.1.1. Must be compatible with Local Government software.

Comply: _____ Exception: _____

6.1.2. Must be able to be operated on a server system.

Comply: _____ Exception: _____

6.1.3. Must be able to be run on a Windows 7 or later operating system.

Comply: _____ Exception: _____

6.1.4. Loads and unloads data from the handhelds by network or wi-fi. Once data is unloaded from the handheld, it should be deleted, either upon confirmation (preferred) or automatically.

Comply: _____ Exception: _____

6.1.5. Allows the operator to review and edit any account in the meter reading database.

Comply: _____ Exception: _____

6.1.6. Generates route and activity reports defined by the user.

Comply: _____ Exception: _____

6.1.7. Provides database back-up and restore functions.

Comply: _____ Exception: _____

6.1.8. Allows user to merge several separate files into one database.

Comply: _____ Exception: _____

6.1.9. Enables user to set up and save custom report formats.

Comply: _____ Exception: _____

6.1.10. Enables the user to specify the data to be exported from the database for transferring to the billing system.

Comply: _____ Exception: _____

6.1.11. Enables the user to research the database for records matching specified information.

Comply: _____ Exception: _____

6.1.12. Typical Read Cycle: The meter reading system must allow the following operations:

6.1.12.1. Merging of routes into the existing database for loading onto a data collection device.

Comply: _____ Exception: _____

6.1.12.2. The selection of routes to be read, splitting of routes and assignment of routes to a data collection device. Generate the route file and load it onto the data collection device or flash drive.

Comply: _____ Exception: _____

- 6.1.12.3. Unloading the routes from the data collection device.
Comply: _____ Exception: _____
- 6.1.12.4. Posting of readings from the data collection device into appropriate accounts within the database.
Comply: _____ Exception: _____
- 6.1.12.5. Making a backup copy of the routes within the database (including current system configuration files).
Comply: _____ Exception: _____
- 6.1.12.6. Print pre-selected reports.
Comply: _____ Exception: _____
- 6.1.12.7. Exporting routes out of the database to be sent back to the utility billing system.
Comply: _____ Exception: _____
- 6.1.13. Reports: Standard reports must include:
- 6.1.13.1. Route assignments
Comply: _____ Exception: _____
- 6.1.13.2. Accounts with readings
Comply: _____ Exception: _____
- 6.1.13.3. Accounts without readings
Comply: _____ Exception: _____
- 6.1.13.4. ID compare
Comply: _____ Exception: _____
- 6.1.13.5. Returned with notes
Comply: _____ Exception: _____
- 6.1.13.6. Hi/Lo fails
Comply: _____ Exception: _____
- 6.1.13.7. Found meters
Comply: _____ Exception: _____
- 6.1.13.8. Dashes/Opens
Comply: _____ Exception: _____
- 6.1.13.9. The software must provide a custom report generator, allowing the user to select and order specific fields from the database to be printed; in addition, allows the entire database to be sorted by criteria such as date, reader ID or other specified fields.
Comply: _____ Exception: _____
- 6.1.14. Special Reports: Meter reader productivity.
Comply: _____ Exception: _____

6.2. System Hardware

- 6.2.1. Bidder shall provide minimum hardware specs required on separate page.
Comply: _____ Exception: _____

6.3. Handheld Data Collection Device

6.3.1. Bid shall include handheld devices with capability to collect and store meter readings at any time of the meter reading route by any of the following methods:

6.3.1.1. Manual use through the use of an alphanumeric keypad.

Comply: _____ Exception: _____

6.3.1.2. Probing of water meters equipped with supported absolute encoders.

Comply: _____ Exception: _____

6.3.1.3. Via radio frequency.

Comply: _____ Exception: _____

6.3.2. The unit shall be able to obtain all types of readings on any particular route without requiring:

6.3.2.1. Reprogramming of the handheld computer.

Comply: _____ Exception: _____

6.3.2.2. Physical change of software menus contained within the unit while in the field.

Comply: _____ Exception: _____

6.3.2.3. Access through special software menus contained within a given route/program.

Comply: _____ Exception: _____

6.3.3. The handheld data collection device must be able to multi-task by collecting data while in keyed entry (manual) meter reading mode.

Comply: _____ Exception: _____

6.3.3.1. Hardware requirements:

6.3.3.1.1. Must be PC compatible and run on a Windows operating system.

Comply: _____ Exception: _____

6.3.3.1.2. The unit must meet or exceed MIL-STD-810F standard and IP67.

Comply: _____ Exception: _____

6.3.3.1.3. Must have a 320x240 pixels or better LCD or LED color screen, and must be readable in sunlight.

Comply: _____ Exception: _____

6.3.3.1.4. Keyboard must have independent large keys with adequate separation for use with a gloved hand and must be fully PC compatible and programmable.

Comply: _____ Exception: _____

6.3.3.1.5. The battery shall be a rechargeable lithium ion that does not develop memory effect and must sufficient for minimum of 9 hours of meter reading.

Comply: _____ Exception: _____

6.3.3.1.6. The battery must be of a fast charge type that will be fully charged in 4 hours.

Comply: _____ Exception: _____

6.3.3.1.7. The handheld must come equipped with a nickel metal hydride battery as a battery backup.

Comply: _____ Exception: _____

6.3.3.1.8. The handheld must come equipped with a USB port for a flash drive, and a DC power port.

Comply: _____ Exception: _____

6.3.3.1.9. The handheld must include at minimum, 64 MB of DRAM and 128 MB Flash memory.

Comply: _____ Exception: _____

6.3.3.1.10. The unit must come equipped with a hand strap.

Comply: _____ Exception: _____

6.3.3.1.11. Unit weight must be less than 2.0 pounds.

Comply: _____ Exception: _____

6.3.3.1.12. Unit must include/accept a vehicle recharger.

Comply: _____ Exception: _____

6.3.3.1.13. Unit must have a low battery indicator.

Comply: _____ Exception: _____

6.4. Handheld Data Collection Device Software:

6.4.1. Must be easy to use and give the meter reader control over the route in searching for accounts, tagging accounts for later action, entering related notes and manually reading meters.

Comply: _____ Exception: _____

6.4.2. Allows manual or automatic entry of meter readings, ID number and note codes.

Comply: _____ Exception: _____

6.4.3. Performs high/low test on readings.

Comply: _____ Exception: _____

6.4.4. Date and time stamped to each reading.

Comply: _____ Exception: _____

6.4.5. Identifies type of reading – manual keyed, probed or RF MIU.

Comply: _____ Exception: _____

6.4.6. If AMR capable, specify the means by which unit can read all other automatic meter reading supplier encoders via either wireless probed reading or RF MIU.

Comply: _____ Exception: _____

6.4.7. Successful meter readings will be confirmed by an audible tone.

Comply: _____ Exception: _____

6.4.8. Communication between the handheld and the software must be established using a cradle connected via an Ethernet 10 base T Cradle and/or wi-fi.

Comply: _____ Exception: _____

6.4.9. Charging and Communications Stations:

6.4.9.1. Will have the capability of recharging the handheld unit within 4 hours and also provide the communication port connection to the computer.

Comply: _____ Exception: _____

6.4.9.2. The station will hold six (6) handhelds at a time, and be expandable to hold eight (8).
Comply: _____ Exception: _____

6.4.9.3. The station will be capable of communicating with the pc/server computer at 10 Mbps.
Comply: _____ Exception: _____

6.4.9.4. Multiple handhelds must be able to be connected to the system.
Comply: _____ Exception: _____

6.4.9.5. The charging units must be UL approved.
Comply: _____ Exception: _____

6.5. Maintenance and Support:

6.5.1. Bidder shall provide a copy of its maintenance and support agreement with its bid.
Comply: _____ Exception: _____

The Maintenance and Support agreement shall include the following:

6.5.2. Telephone support available 7:00 am – 6:00 pm Central M-F.
Comply: _____ Exception: _____

6.5.3. Three (3) year warranty. Bidder shall provide a copy of its warranty with its bid.
Comply: _____ Exception: _____

6.5.4. All labor and parts shall be included in the maintenance and support agreement.
Comply: _____ Exception: _____

6.5.5. Software assurance – provide updates for software & firmware for 7 years as part of the maintenance and support agreement.
Comply: _____ Exception: _____

6.5.6. Hardware maintenance for 7 years. Mail-in repair is acceptable. Vendor shall bear the cost of return shipping both ways.
Comply: _____ Exception: _____

6.5.7. Loaner hardware available within 24 hours.
Comply: _____ Exception: _____

6.6. Installation & Training

6.6.1. Provide installation of equipment and software.
Comply: _____ Exception: _____

6.6.2. Onsite training for field, office and IT personnel.
Comply: _____ Exception: _____

7. PRICING

Bidder shall provide pricing as shown on the Bid Response Form in Section IV of this Invitation to Bid. Bids shall be shown as a Base Bid for a Manual Read System, an Alternate Bid for an AMR-Capable System, and Add-Alternates for GPS Capability for each handheld unit and a Camera for each handheld unit.

8. REFERENCES

Bidders must submit on attached reference sheet no less than three (3) references from customers owning identical equipment for at least one (1) year or more.

[END OF SECTION]

SEALED BID No. TC2013-04
DUE DATE: 03-27-2013



TOWN OF COLLIERVILLE
GENERAL SERVICES DEPARTMENT
500 POPLAR VIEW PARKWAY
COLLIERVILLE, TENNESSEE 38017

SECTION IV

BID RESPONSE FORM



BID RESPONSE FORM

Stan Joyner
Mayor

Town of Collierville
General Services Department
500 Poplar View Parkway
Collierville, Tennessee 38017
(901) 457-2253

James H. Lewellen
Town Administrator

Derek Honeycutt
Director of General Services

POSITIVELY NO BIDS CONSIDERED UNLESS SUBMITTED ON THIS FORM

BID NO.: TC-2013-04

ALL SEALED BIDS MUST BE RECEIVED AND TIME STAMPED ON OR BEFORE **WEDNESDAY, MARCH 27, 2013, 2:00:00 P.M. (LOCAL TIME)** IN THE OFFICE OF THE DIRECTOR OF GENERAL SERVICES, 500 POPLAR VIEW PARKWAY, COLLIERVILLE, TENNESSEE 38017, AT WHICH TIME OR SOON THEREAFTER THE BIDS WILL BE PUBLICLY OPENED AND READ ALOUD IN THE TOWN BOARD CHAMBERS.

IF YOU DO NOT RESPOND TO THIS REQUEST FOR BID WITH A **“BID”** OR **“NO BID”**, WE WILL ASSUME THAT YOU NO LONGER WISH TO BID ON THE COMMODITY INDICATED BELOW, AND YOUR COMPANY’S NAME MAY BE REMOVED FROM THE MAILING LIST.

****REQUIRED TO SUBMIT BID: TOWN OF COLLIERVILLE VENDOR # _____**
(See Public Notice Form for Information on Obtaining a Vendor #)

BASE BID (MANUAL READ SYSTEM)

ITEM	QUANTITY	DESCRIPTION	UNIT PRICE	AMOUNT	
				DOLLARS	CENTS
1	6 EA	Handheld Meter Reading Devices.....			
2	1 EA	Software for 3 PC’s and Server.....			
3	1 EA	Training.....			
4	1 YEAR	Maintenance and Support (annual).....			
		Indicate Model Name/Number:			
		Handhelds: _____			
		Software: _____			
LUMP SUM TOTAL					

[CONTINUED ON NEXT PAGE]

ALTERNATE BID (AMR-CAPABLE SYSTEM)

ITEM	QUANTITY	DESCRIPTION	UNIT PRICE	AMOUNT	
				DOLLARS	CENTS
1	6 EA	Handheld Meter Reading Devices.....			
2	1 EA	Software for 3 PC's and Server.....			
3	1 EA	Training.....			
4	1 YEAR	Maintenance and Support (annual).....			
		Indicate Model Name/Number:			
		Handhelds: _____			
		Software: _____			
LUMP SUM TOTAL					

ADD ALTERNATE BID ITEMS:

ITEM	QUANTITY	DESCRIPTION	UNIT PRICE	AMOUNT	
				DOLLARS	CENTS
1	6 EA	GPS Capability add-on for each handheld unit.....			
2	6 EA	Camera add-on for each handheld unit.....			

DELIVERY PROMISED: _____ F.O.B. COLLIERVILLE

TERMS: _____ Discounts will be allowed for prompt payment as follows: 10 calendar days, ____%; 15 calendar days ____%; 20 calendar days ____%; 30 calendar days ____%.
45 calendar days, ____%; 60 calendar days ____%; 90 calendar days ____%; _____ calendar days ____%.

FIRM'S NAME: _____ ADDRESS: _____

Organized and existing under the laws of the State of _____ and doing business as _____ a corporation, _____ a partnership, _____ an individual, _____ a limited liability company, or _____ otherwise.

CITY: _____ STATE: _____ ZIP: _____

TELEPHONE: _____ FAX: _____ EMAIL: _____

NAME: _____ TITLE: _____

AUTHORIZED SIGNATURE: _____ DATE: _____

SEALED BID No. TC2013-04
DUE DATE: 03-27-2013



TOWN OF COLLIERVILLE
GENERAL SERVICES DEPARTMENT
500 POPLAR VIEW PARKWAY
COLLIERVILLE, TENNESSEE 38017

SECTION V

TITLE VI INFORMATION

TITLE VI INFORMATION

- 1. The Town of Collierville agrees to comply with the Title VI of the Civil Rights Act of 1964 (42 U.S.C. 200d, et seq.), and the Department of Transportation Implementing Regulations (49 CFR Part 21) relative to the Contract which is the subject hereof.
- 2. The Contractor is requested, but is not obligated, to include the following disclosure information, Voluntary Title VI and Title IX Form, with the Contractor's sealed bid.

VOLUNTARY TITLE VI AND TITLE IX FORM

Attach form to sealed bid

For Title VI and Title IX compliance, the Contractor's voluntary disclosure of the following information is requested.

- 1. Number of Contractor's Employees Who Are:

_____ Male _____ Female

- 2. Number of Contractor's Employees Who Are:

_____ Caucasian _____ African-American
 _____ Hispanic _____ Other (please specify)

SEALED BID No. TC2013-04
DUE DATE: 03-27-2013



TOWN OF COLLIERVILLE
GENERAL SERVICES DEPARTMENT
500 POPLAR VIEW PARKWAY
COLLIERVILLE, TENNESSEE 38017

SECTION VI

VENDOR LIST

**TOWN OF COLLIERVILLE, PURCHASING DIVISION
500 POPLAR VIEW PARKWAY
COLLIERVILLE, TN 38017
PHONE: (901) 457-2253**

Vendor List

TC2013-04 "Handheld Meter Reading Devices"

Commodity Code: 890-46 (Meter Reading Devices)

Alexander's, Inc.
Bill Van Wagoner
8655 Morro Road
Suite C
Atascadero, CA 93422
Email: billv@alexander-co.com
Phone: (805)461-3458
FAX: (805)461-1263

Badger Meter, Inc.
Paul Fecht
P O Box 245036
4545 W. Brown Deer Rd.
Milwaukee, WI 53224
Email: pfecht@badgermeter.com
Phone: (800)876-3837
FAX: (414)371-5981

Blutower, Inc.
Cody Champagne
2855 S Pine Ave.
Ocala, FL 34471
Email: Cody.champagne@blutower.com
Phone: 352-624-8695
FAX: 352-624-8696

C I Thornburg Co., Inc.
Jeremy McComas
3333 Hydes Ferry Road
Nashville, TN 37218
Email: Jeremy.mccomas@cithornburg.com
Phone: (877)999-0852
FAX: (615)770-9999

Consolidated Pipe & Supply
David Regenhardt
190 Mann Dr
Collierville, TN 38017
Email: dregenhardt@consolidatedpipe.com
Phone: (901)850-3200
FAX: (901)850-3201

Flowers & Associates
Joe Flowers
7095 Hacks Cross Rd Suite 149
Olive Branch, MS 38654
Email: joe.flowers@ymail.com
Phone: (662)298-6500
FAX: (662)893-1301

HD Supply Waterworks
Frank Coletta
5536 Old Highway 78
Memphis, TN 38118
Email: frank.coletta@hdsupply.com
Phone: (901)360-1500
FAX: (901)794-4971

Master Meter, Inc.
Stacey Granhold
101 Regency Parkway
Mansfield, TX 76063
Email: sgranhold@mastermeter.com
Phone: (817)842-8000
FAX: (817)842-8100

Meter Service & Supply Co., Inc.
Jerry Demming
598 East Brooks Rd.
Memphis, TN 38116
Email: jerry@eterserviceandsupply.com
Phone: (901)332-4942
FAX: (901)332-4981

Specialized Technical Services, Inc.
Danny Sweet
P.O. Box 237
500 Recycle Drive
Richmond, KY 40476
Email: info@teamsts.com
Phone: (859)624-4256
FAX: (859)626-5616

USABLUEBOOK
Marnika Gordon
PO Box 9004
Gurnee, IL 60085
Email: customerservice@usabluebook.com
Phone: (847)689-3000
FAX: (847)689-3030

Utility Partners of America
Wade Glanek
7600 Pelham Rd
Suite B
Greenville, SC 29615
Email: wglanek@utilitypartners.com
Phone: (864)269-2302
FAX: (864)269-2305

SEALED BID No. TC2013-04
DUE DATE: 03-27-2013



TOWN OF COLLIERVILLE
GENERAL SERVICES DEPARTMENT
500 POPLAR VIEW PARKWAY
COLLIERVILLE, TENNESSEE 38017

SECTION VII

REFERENCE SHEET

TOWN OF COLLIERVILLE

REFERENCE SHEET FOR BID NO. TC2013-04

Each bidder shall submit with their bid a list of at least three (3) customers, which contracted services similar to what we are specifying herein sometime during the past twelve months. The listing shall include a contact name with phone number, since it is the intent of the Town of Collierville to call all names submitted for verification and recommendations.

(1)	NAME OF COMPANY:
	ADDRESS:
	PHONE NUMBER:
	CONTACT:

(2)	NAME OF COMPANY:
	ADDRESS:
	PHONE NUMBER:
	CONTACT:

(3)	NAME OF COMPANY:
	ADDRESS:
	PHONE NUMBER:
	CONTACT:

SEALED BID No. TC2013-04
DUE DATE: 03-27-2013



TOWN OF COLLIERVILLE
GENERAL SERVICES DEPARTMENT
500 POPLAR VIEW PARKWAY
COLLIERVILLE, TENNESSEE 38017

SECTION VIII

CONTRACT FOR SERVICES AND/OR PRODUCTS

EXHIBIT "B"
CONTRACTOR'S Bid



BID RESPONSE FORM

Town of Collierville
 General Services Department
 500 Poplar View Parkway
 Collierville, Tennessee 38017
 (901) 457-2253

Stan Joyner
 Mayor

James H. Lewellen
 Town Administrator

Derek Honeycutt
 Director of General Services

POSITIVELY NO BIDS CONSIDERED UNLESS SUBMITTED ON THIS FORM

BID NO.: TC-2013-04

ALL SEALED BIDS MUST BE RECEIVED AND TIME STAMPED ON OR BEFORE WEDNESDAY, MARCH 27, 2013, 2:00:00 P.M. (LOCAL TIME) IN THE OFFICE OF THE DIRECTOR OF GENERAL SERVICES, 500 POPLAR VIEW PARKWAY, COLLIERVILLE, TENNESSEE 38017, AT WHICH TIME OR SOON THEREAFTER THE BIDS WILL BE PUBLICLY OPENED AND READ ALOUD IN THE TOWN BOARD CHAMBERS.

IF YOU DO NOT RESPOND TO THIS REQUEST FOR BID WITH A "BID" OR "NO BID", WE WILL ASSUME THAT YOU NO LONGER WISH TO BID ON THE COMMODITY INDICATED BELOW, AND YOUR COMPANY'S NAME MAY BE REMOVED FROM THE MAILING LIST.

**REQUIRED TO SUBMIT BID: TOWN OF COLLIERVILLE VENDOR # _____
 (See Public Notice Form for Information on Obtaining a Vendor #)

BASE BID (MANUAL READ SYSTEM)

ITEM	QUANTITY	DESCRIPTION	UNIT PRICE	AMOUNT	
				DOLLARS	CENTS
1	6 EA	Handheld Meter Reading Devices.....	3,200.00	19,200	00
2	1 EA	Software for 3 PC's and Server.....	1,000.00	1,000	00
3	1 EA	Training.....	1,000.00	1,000	00
4	1 YEAR	Maintenance and Support (annual).....	1,482.00	1,482	00
		Indicate Model Name/Number: Handhelds: <u>CE5320B</u> Software: <u>ARB INSITE</u>			
LUMP SUM TOTAL			22,682.00	22,682	00

[CONTINUED ON NEXT PAGE]

ALTERNATE BID (AMR-CAPABLE SYSTEM)

ITEM	QUANTITY	DESCRIPTION	UNIT PRICE	AMOUNT	
				DOLLARS	CENTS
1	6 EA	Handheld Meter Reading Devices.....	3,200.00	19,200	00
2	1 EA	Software for 3 PC's and Server.....	1,000.00	1,000	00
3	1 EA	Training.....	1,000.00	1,000	00
4	1 YEAR	Maintenance and Support (annual).....	1,482.00	1,482	00
Indicate Model Name/Number: Handhelds: <u>CE 5320 B</u> Software: <u>ARB N-SITE</u>					
LUMP SUM TOTAL			23,682.00	22,682	00

STAND A-ONE TRIMBLE w/GPS, WIFI, CAMERA, SCANNER,
 SEE NOTES NEXT PAGE
ADD ALTERNATE BID ITEMS:

ITEM	QUANTITY	DESCRIPTION	UNIT PRICE	AMOUNT	
				DOLLARS	CENTS
1	6 EA	GPS Capability add-on for each handheld unit.....	4300.00	25,800	00
2	6 EA	Camera add-on for each handheld unit.....			

DELIVERY PROMISED: TRIMBLE will be available may. CE Handheld 30-days F.O.B. COLLIERVILLE

TERMS: 30-45 days NET
 for prompt payment as follows: 10 calendar days, ___%; 15 calendar days ___%; 20 calendar days ___%; 30 calendar days ___%;
 45 calendar days, ___%; 60 calendar days ___%; 90 calendar days ___%; ___ calendar days ___%.

FIRM'S NAME: CONSOLIDATED PIPE & SUPPLY ADDRESS: 190 MANN DR

Organized and existing under the laws of the State of Alabama main office and doing business as X a corporation,
 ___ a partnership, ___ an individual, ___ a limited liability company, or ___ otherwise.

CITY: PIPERTON STATE: TN ZIP: 38017

TELEPHONE: 901 850 3200 FAX: 901 850-3206 EMAIL: dregenhardt@consolidatedpipe.com

NAME: David Regenhardt TITLE: LEVEL 1 Meter Dist.

AUTHORIZED SIGNATURE: David Regenhardt DATE: 3-22-13